



BEDOUIN GROUP



بدوین

PORTFOLIO · COVERAGE BY SECTOR

A name to build on.

WHO WE ARE

Marine at the core.

Trusted across five sectors.

Bedouin is a specialist B2B supply and distribution company for OEM builders and project teams across the GCC. We hold a curated portfolio of international manufacturers and supply their products to specification — with the technical knowledge to match the right part to the drawing, and the regional reach to deliver it.

We work directly with builders, contractors and project teams — to written specifications, drawing references and model numbers, not catalogue equivalents. We are the regional partner for the manufacturers we represent and the supply partner for the builders we serve — not a reseller in between.

THE FIVE SECTORS WE SERVE

Marine	Yards, fleets and refit — the core of the business	CORE SINCE 2025
Offshore Oil & Gas	Operators and EPC contractors	SINCE 2019
Industrial & Construction	Plant, process and MRO supply	SINCE 2017
Building Systems · MEP	MEP lines to contractors and developers	SINCE 2021
Advanced Engineering	Advanced engineering components, sourced to order	SINCE 2023

2015 ESTABLISHED UAE-REGISTERED	33 PRINCIPAL PARTNERSHIPS 1 PRIMARY + 32	5 SECTORS SERVED FOUR FOUNDATION + MARINE CORE	11 COUNTRIES SUPPLIED GCC · S. ASIA · INDIAN OCEAN
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Marine is our newest division and now our core focus — carrying behind it a decade of technical sourcing discipline built across offshore, industrial, building systems and advanced engineering. What follows is the manufacturer portfolio behind that supply, organised by sector.

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COVERAGE AT A GLANCE

Marine · core	Thirty named lines + the Marvex anchor partnership	PLATES III-VII
Offshore Oil & Gas	Lines named per enquiry · on the route since 2019	PLATE VIII
Industrial & Construction	Lines named per enquiry · the working base, since 2017	PLATE VIII
Building Systems · MEP	Per enquiry · Sylvox commercial & hospitality displays	PLATE IX
Advanced Engineering	Per enquiry · SIONYX night vision, sourced to order	PLATE IX

This document answers one question — *what does Bedouin carry?* It is the companion to our company profile: the manufacturer portfolio behind the supply, organised by the five sectors we serve. Model-level coverage per line, and the authorisation letter behind it, are released to qualified buyers on request.

HOW TO READ THIS PORTFOLIO

A portfolio, not a catalogue.

These pages set out the manufacturer portfolio behind Bedouin's supply — the lines we represent, what each makes, and the sectors they serve. We work to a requirement, not a catalogue: the portfolio is deliberately narrow and known in depth, and every line in it is held under written manufacturer authorisation.

We supply to written specifications, drawing references and model numbers — the portfolio tells you where to start, and the supply team confirms the exact part. Where a build calls for a brand outside these pages, we source it to requirement and supply it to order.

33	5	11	2015
PRINCIPAL PARTNERSHIPS 1 PRIMARY + 32	SECTORS SERVED FOUR FOUNDATION + MARINE CORE	COUNTRIES SUPPLIED GCC · S. ASIA · INDIAN OCEAN	ESTABLISHED UAE-REGISTERED

WHAT STANDS BEHIND EVERY LINE

— 01 —

Curated representation

A deliberately narrow portfolio, known in depth — 30 named lines held under written authorisation and supplied directly, as their regional partner rather than a reseller.

— 02 —

Technical sourcing

We match parts to drawings, models and class requirements before they are quoted, so what is ordered fits the build — not a catalogue equivalent.

— 03 —

Delivered & documented

Consolidated freight into the GCC and beyond, with class-society and manufacturer paperwork passed through unchanged and ready at handover.

USING THIS PORTFOLIO

Find the line. Send the spec.

01 · FIND THE LINE

Marine coverage and flagship lines on Plates III–VII; the foundation sectors on Plates VIII–IX. Each plate states what we carry.

02 · SEND THE SPEC

A drawing, model number or BOM to sales@bedouin-group.com — we confirm what we can source and a documented lead-time.

03 · QUALIFY THE DETAIL

Model-level coverage and the manufacturer authorisation letter, released per line to qualified buyers.

PRIMARY DISTRIBUTOR · GCC

PRIMARY · GCC

Marvex.

The marine standard.

Bedouin is the primary distributor for Marvex across the GCC — our deepest manufacturer relationship, and one of thirty-three partnerships, not the whole portfolio. Marvex is a systems brand under the Marinox Group: *ten specialist system brands under one engineering standard*, organised across three operational groups — Vessel, Onboard and Crew systems — with one warranty and one service channel. Bedouin is the GCC channel.

TEN SYSTEM BRANDS

HOLDFAST™	Anchoring & mooring	HELMTRON™	Helm & control
STRUCTURA™	Structural & load interface	AKVADRIVE™	Propulsion & drive
VOLTIDE™	Electrical & power	DECKFORM™	Decking & surface
FLOMAR™	Fluid systems	SECURION™	Safety & protection
LUMINEX™	Lighting & signal	NAVIGEAR™	Crew & apparel

BULWARKS™ — a pre-assembled concealed bulwark access system for GRP yacht construction — AISI 316 concealed hinge, flush exterior line, made to order or to specification; supplied under the STRUCTURA™ system. Flagship detail — Plate V.

One standard.
One channel.

Marvex systems are quoted, supplied and supported through Bedouin across the GCC — specified to the drawing, delivered with the manufacturer's documents, and carried with parts continuity over the life of the installation.

CORE SECTOR · WHAT WE CARRY

The marine portfolio, deck to bilge.

Across a hull we cover the systems that keep a vessel building, sailing and certified — every item specified to the drawing and backed by its documents. Seven categories below; the named lines behind each are indexed overleaf. MARVEX™ systems span these categories as the anchor partnership — Plate II.

01	On Deck. HARDWARE, HATCHES & GLAZING	Deck hardware and fittings, hatches and access, marine glazing, rubrail and fendering, latches and seals. LINES — AERE Marine · Bofor · Ceredi · Fidlock · Forespar · I-Carbon · Sea-Dog · Tessilmare
02	Power. ELECTRICAL, CABLING & GENERATION	Marine cabling and looms, distribution and charging, auxiliary generation and shore power. LINES — AMC Oceanflex · Cristec · Erkab Cabo · Simarine · Sleeper Generator · TBS Electronics
03	Bridge. STEERING, CONTROL & NAVIGATION	Trim tabs, steering and control hardware, antennas and navigation fittings. LINES — Glomex · Lectrotab
04	Comfort. CLIMATE, WATER & INTERIOR	HVAC and refrigeration, fresh- and waste-water systems, marine seating and fit-out. LINES — MarinCold · Osmosea · Shark Seats · Shurflo · Veco
05	Fit-Out. LIGHTING, AUDIO & AV	Marine lighting, audio and AV systems, and the hardware that finishes an interior. LINES — Dexlit · Fitlock · K-array · Roswell · Sylvox
06	Safety. FIRE, SEALING & PROTECTION	Fire suppression, sealing and bonding systems, and corrosion protection throughout. LINES — Ultra Fog
07	Supply. CHANDLERY & SPARES	Marine chandlery and distribution, certified hose stock, ballast-water treatment systems and engine spares. LINES — IMNASA · Marinex PTE · SATI Group

Categories describe where each line sits in a build; most manufacturers supply across more than one. The exact part is always confirmed against the drawing, model or class requirement before quotation.

REPRESENTED MANUFACTURERS · A TO Z

Thirty named lines. One anchor.

Held long-term under authorised representation — relationships we keep, not lines we flip. MARVEX™, the primary partnership, is set out on Plate II.

AERE Marine USA Inflatable & foam fenders	Marinex PTE SINGAPORE BWTS & engine spares
AMC Oceanflex UK Tinned copper marine cables	Osmosea ITALY Reverse osmosis watermakers
Bofor TURKEY Watertight doors & hatches	Roswell USA Wake towers & marine audio · dealer · stocked
Ceredi ITALY Inflatable accessories, tanks	SATI Group ITALY Certified marine hoses & clamps · dealer · stocked
Cristec FRANCE Battery chargers & energy conversion · dealer · stocked	Sea-Dog USA Marine hardware, since 1903
Dexlit GERMANY LED deck lighting & gangways	Shark Seats NZ · USA Suspension helm seats
Erkab Cabo TURKEY Shipboard cables	Shurflo USA Fresh-water & utility pumps · dealer · stocked
Fidlock GERMANY Magnetic fasteners	Simarine SLOVENIA Digital battery & tank monitoring · dealer · stocked
Fitlock ITALY Panel fixing systems for interiors · dealer · stocked	Sleeper Generator CHINA Inverter marine generators
Forespar USA Marelon valves & deck hardware · dealer · stocked	Sylvox USA All-weather displays · authorized GCC · Plate VII
Glomex ITALY Marine antennas & connectivity	TBS Electronics NETHERLANDS Inverters & battery monitors · dealer · stocked
I-Carbon ITALY Carbon-fibre deck hardware	Tessilmare ITALY Rub rails & fender profiles
IMNASA SPAIN Marine chandlery & distribution	Ultra Fog ITALY Water-mist fire suppression
K-array ITALY Marine-grade audio	Veco ITALY Refrigeration & air conditioning
Lectrotab USA Electromechanical trim tabs	+ full portfolio on request Thirty-three partnerships in all · 1 primary + 32
MarinCold TURKEY Marine air conditioning	

Representation is held without territorial exclusivity unless stated; manufacturer marks are shown with permission. Lines marked dealer · stocked are held under Bedouin dealership with stock in the UAE. The full portfolio, model-level coverage and per-line authorisation letters are released to qualified buyers on request.

Representation is not the limit of supply: where a build calls for a brand outside the portfolio, we source it to requirement and supply it to order — SIONYX marine night-vision cameras among them (Plate X).

MARVEX STRUCTURA™ SYSTEM · MADE TO ORDER

FLAGSHIP · 01

Bulwarks™.

Flush access. Faster fit-out.

A pre-assembled concealed bulwark access unit, built for GRP yacht construction and supplied through Bedouin as Marvex's primary GCC distributor. The frame-mounted kit seats into a molded compartment formed during hull lamination — no structural cutting on board — compressing fit-out time and removing the overlap of trades at final finishing. A concealed 180° stainless hinge and lever lock sit behind a single, uniform perimetral gap: a flush exterior line with no visible fixings, matched on first fit from a supplied template.



FIG. 01 — ST-HG-0001 CONCEALED MULTI-BAR HINGE · CLOSED



FIG. 02 — ST-HG-0001 · OPEN · 180° TRAVEL

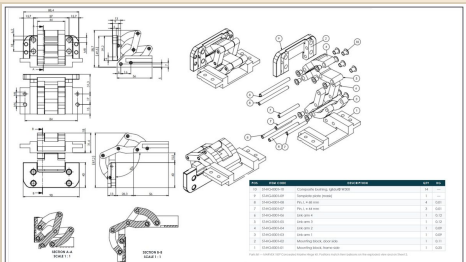


FIG. 03 — GENERAL ARRANGEMENT & PARTS LIST · SHEET 1 OF 2 · NOT TO SCALE

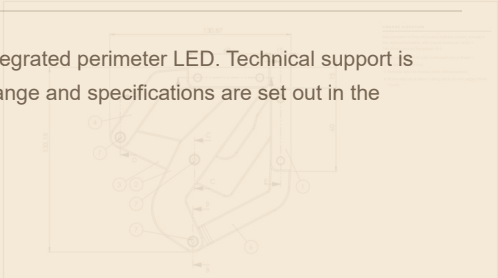
HARDWARE & DETAIL

HINGE TYPE		HINGE / LOCK		BODY		APPLICATION	
Concealed multi-bar (spider), 180°		AISI 316, mirror polished		Aluminium alloy, paint-ready		GRP / fibreglass yacht	
01	COMPARTMENT FORMED IN LAMINATION	02	TEMPLATE DEFINES EXACT SIZE	03	TEMPLATE CHECK BEFORE FINISHING	04	FRAME FILLED, FAIRED, FINISHED FLUSH
05	KIT FITTED, DOOR REFITTED	06	ALIGNED, GAPPED, IN SERVICE				

CATALOGUE REFERENCES

ST-BA-0001	BULWARKS™ concealed bulwark access system · standard sizes	BULWARK ACCESS
ST-BA-0002	BULWARKS™ custom-sized unit · made to specification	BULWARK ACCESS
ST-HG-0001	180° concealed marine hinge, AISI 316 · kit	HINGES
ST-HG-0002	Lock & closing kit, AISI 316	HARDWARE

Options — standalone concealed-hinge kit · lock / closing kit · lock-in-open detent · integrated perimeter LED. Technical support is available to define the interface within the yard's fibreglass support structure; the full range and specifications are set out in the BULWARKS catalogue, released with the quotation.



OFFSHORE EMERGENCY DAMAGE CONTROL · ASSEMBLED IN THE UAE

FLAGSHIP · 02

Hullkit™ DCR-1500. One box. Ninety seconds.

When water is coming in there is no time to hunt for tools. The Marvex HULLKIT™ DCR-1500 is an offshore emergency damage control & repair kit — twenty-eight tools and materials to seal a breach, stop the flow and hold the repair, field-organised in custom-cut foam inside a waterproof IP67 case built on the genuine Pelican™ 1500. Wall-mounted where the crew can reach it blind, in the dark, with the boat moving. Assembled in the UAE; supplied through Bedouin.



FIG. 01 — DCR-1500 · IP67 CASE, FOAM-ORGANISED



FIG. 02 — BULKHEAD-MOUNTED · GRAB-AND-GO

PROTECTION	IP67 waterproof
CASE	MIL-spec Pelican™ 1500
CONTENTS	28 items
WEIGHT	10.9 kg
SIZE	470 × 358 × 175 mm
FASTENERS	316 stainless
ORIGIN	Assembled in the UAE

SPEC — DCR-1500 · PER MANUFACTURER BROCHURE 2026

SEAL · STOP · SECURE · PROTECT

SEAL

SealPlugs, hardwood wedges and softwood plug sets close any breach fast.

STOP

Sealants, epoxy putties and repair tapes that cure wet — underwater.

SECURE

Clamps, screws, cordage and cutting tools hold the repair to port.

PROTECT

One rugged IP67 grab-and-go case, custom-cut foam, wall-mount ready.

Own-IP items — SealPlug™, rubber sheets, hull wedges, plug sets and stainless screw sets — are HULLKIT-branded and UAE-made; hand tools and consumables are supplied OEM (Fiskars, Gerber, Wera, J-B Weld, T-Rex and Mikalor among them). The full 28-item manifest is released with the quotation.

Ready,
not stored.

The next ninety seconds decide whether it is a story told later — or a mayday. Specify HULLKIT™ for the fleet: [fleet supply](#), [dealer terms](#) and [custom kit configurations](#) for navies, coast guards and commercial operators — quoted to the written requirement, [through Bedouin](#).

ALL-WEATHER DISPLAYS

AUTHORIZED · GCC

Sylvox. Built for the place, not just the screen.

SYLVOX builds all-weather displays engineered for sun, salt and humidity — IP-rated, high-brightness televisions and signage for the places ordinary screens cannot go. Bedouin is an authorized GCC distributor: from the outdoor-cinema and marine series through to bathroom, kitchen, portable and commercial-signage lines, the range is held on supply for GCC yards, villas, hospitality and retail projects — quoted to the requirement, delivered with its documents.



FIG. 01 — OUTDOOR SERIES · IP55 · POOLSIDE TERRACE



FIG. 02 — MARINE SERIES · FRAMELESS · MOISTURE & SALT RESISTANT

01 · Outdoor

Outdoor TV

Patio · Deck · Pool series — 700–2000 nit, IP55, DLED & QLED.
Cinema / Cinema Pro — Helio QLED, up to 5000 nit, 120 Hz, Dolby Vision. Soundbars, mounts & stands.

02 · Bathroom

Mirror TV

Mirror and Mirror Plus — IP66, anti-fog safety mirror; wall and in-wall magnetic installation.

03 · Travel & Marine

RV & Marine TV

Marine series — anti salt-corrosion, frameless; Limo · Trailer · Vehicle — 9–32 V, vibration-tested. RV soundbar.

04 · Commercial

Commercial Display

Menu screens & boards, window display; outdoor digital signage — IP65, up to 3000 nit; e-poster signage with 24/7 CMS.

Also in range — kitchen, portable and emergency series, quoted per requirement from the Sylvox Product Catalogue 2026.

WHERE IT SITS IN THE PORTFOLIO

AFLOAT

Marine and RV series into yard fit-out and refit — specified with the vessel's AV and interior package (Plate III · Fit-Out).

ASHORE

Outdoor, signage and hospitality lines into villas, hotels and retail projects — delivered to programme with documentation at handover.

THE DETAIL

Every series, size and specification in the Sylvox Product Catalogue 2026 — send the requirement and we quote against it.

FOUR SECTORS · A DECADE OF SUPPLY

The foundation under the core.

Marine is carried on a decade of technical-sourcing discipline built across four foundation sectors. The same rules apply throughout — written specifications, authorised lines, documents at handover.



FIG. 01 — OFFSHORE SUPPLY CORRIDOR · GULF PORTS · ILLUSTRATIVE



FIG. 02 — FLUID-TRANSFER HOSE & COUPLING HARDWARE · ILLUSTRATIVE

Offshore Oil & Gas. الطاقة

OPERATORS & EPC CONTRACTORS · ON THE ROUTE SINCE 2019

"Reliability under load — the hose cannot fail."

SUPPLY — certified fuel & fluid-transfer hose · couplings & connection hardware · sealing & bonding systems · inline filtration · class-compliant components.

ON THE ROUTE — pumping, instrumentation and fluid-transfer lines into the offshore-supply chain since 2019; port-call delivery formalised at Fujairah and Sohar since 2020 — consumables and spares moved to supply bases and alongside offshore-supply vessels within the call window, documentation packs ready before sailing.

Industrial & Construction. الصناعة

PROJECT SUPPLY · THE WORKING BASE, FORMALISED 2017

"Downtime costs more than the part."

SUPPLY — industrial sealants & bonding · chemical solvents for the GCC paint-manufacturing industry · fluid-transfer hose · sealed enclosures · critical-spares kits to plant tempo · filtration & flow-conditioning.

ON THE ROUTE — the working base the later sectors were built on — industrial pumping, fluid lines and process equipment for onshore plant operators and EPC contractors across the Gulf since 2017, with critical spares and equipment packages phased to project and site teams, delivered to site with clearance and documents.

Foundation-sector manufacturer lines are named per enquiry — matched to the specification and released with the written authorisation behind them, per line, to qualified buyers.

FOUR SECTORS · A DECADE OF SUPPLY

Specified, approved, delivered to programme.

Two sectors where the specification is the contract — building systems delivered to a construction programme, and engineered components found to an exact reference.



FIG. 01 — BUILDING-SERVICES PLANT ROOM · PUMPS & RISERS · ILLUSTRATIVE



FIG. 02 — INSTRUMENTATION & CONNECTOR HARNESSES · ILLUSTRATIVE

Building Systems · MEP. البناء

COMMERCIAL & INSTITUTIONAL · ON THE ROUTE SINCE 2021

"Specified, approved, delivered to programme."

SUPPLY — architectural & structural sealants · marine-grade openings · glazing & sealing · façade compounds · documentation packs at handover.

FLAGSHIP LINES — Sylvox commercial & hospitality displays — Plate VII.

ON THE ROUTE — pumping, HVAC and pressurisation lines drawn into the portfolio as Gulf construction cycles brought MEP buyers across the desk — scoped to drawings and model numbers, with submittals, samples and approvals on time and phased delivery to the construction programme.

Advanced Engineering. الهندسة

ENGINEERED COMPONENTS · ON THE ROUTE SINCE 2023

"The spec is the spec — find it."

SUPPLY — instrumentation & control hardware · integration kit & harnesses · specification-correct refit parts · custom-specified components.

FLAGSHIP LINES — SIONYX night-vision imaging, sourced to order — Plate X.

ON THE ROUTE — instrumentation, condition-monitoring and specialised mechanical lines for buyers who already knew Bedouin from industrial and offshore work — engineered components and specialist consumables sourced for technical manufacturers and integrators, supplied with traceability and manufacturer authorisation.

Foundation-sector manufacturer lines are named per enquiry — matched to the specification and released with the written authorisation behind them, per line, to qualified buyers.

BEYOND THE PORTFOLIO

Representation is not the limit of supply.

Where a build calls for a brand outside these pages, we source it to requirement and supply it to order — quoted with a documented lead-time and the manufacturer's papers, exactly as a represented line would be.

— 01 —

Sourced to order

Brands outside the portfolio supplied to requirement against a written specification — SIONYX marine night-vision cameras among them.

— 02 —

Regional stock

Fast-moving marine and sealing lines held in the UAE — 100+ SKUs stocked and tracked at the UAE hub, moved quote-to-delivery in days.

— 03 —

Critical-spare kits

Pre-agreed spare packages staged against a fleet or platform's risk list, ready before they are needed.

THROUGH-LIFE SUPPORT · ON EVERY SUPPLY

Pre-sales support SELECTION & SPECIFICATION	Precommissioning CHECKS BEFORE START-UP	Commissioning START-UP & HANDOVER
Warranty ADMINISTERED END-TO-END	After-sales service SERVICE & SPARES	Technical support THROUGH LIFE

CLASS SOCIETIES OUR SUPPLIED PRODUCTS MEET · WHERE SPECIFIED

DNV NORWAY	Lloyd's Register UNITED KINGDOM	ABS USA	Bureau Veritas FRANCE	RINA ITALY
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Supplied products carry class-society approvals as applicable to each item; certificates are issued by the manufacturer or society and forwarded per shipment.

THE SUPPLY DISCIPLINE

Every quote carries a written lead-time.

LEAD-TIME DISCIPLINE

Stocked lines to corridor defaults, project items per enquiry — a documented lead-time on every quotation.

RESPONSIBLE SOURCING

We represent authorised lines only — no grey-market goods, no counterfeit risk entering the chain.

DOCUMENTATION

Class-society and manufacturer certificates forwarded per shipment, unchanged — from enquiry to handover.

THREE WAYS TO BEGIN

01

Send the specification

A drawing, model number or BOM. We confirm what we can source and a documented lead-time — no obligation.

02

Request model coverage

Model-level coverage per line, with the manufacturer authorisation letter behind it — released to qualified buyers, per line.

03

Ask for the documents

Licence, VAT certificate, manufacturer authorisations and references for qualified buyers — everything due diligence needs.

SEND YOUR SPECIFICATION

A named person
replies.

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